

FINAL EXPENSE (PRESET FACE-TO-FACE APPOINTMENT)

My name is [TELEMARKETER], calling **from Senior Services,**

This is in regards with **STATE REGULATED FINAL EXPENSE PROGRAM** and the state of [STATE] has recently announced a new program that's specifically for the **RESIDENTS** of your state.

The next step would be to schedule a face-to-face meeting with you and our licensed agent to explain the benefits of this program. The appointment visit will be on (DAY AND DATE).

"Would morning or afternoon better for you?"

_"Morning" _

"I have 9:00 and 10:00 slots in the morning. Which one works for you?"

_"10:00" _

Perfect! I have booked you on (DAY AND DATE) and (TIME AM/PM) so please expect our Local licensed agent to be there okay? *(Get an Affirmative response to be qualify)* and before you go

I have your age as [AGE], is that correct?

Just to verify, your address is [ADDRESS], correct?

Is there an apartment number?

Alright, please remember that **<agents name>** will be there on (appointment day and time) and will have their license and answer any questions that you have.

Thank you and Goodbye!