

MEDICARE TURNING 65 SCRIPT

Hi, is this John?

Hi John, this is Mike from Senior Solutions. I'm reaching out because our records show that you are turning 65 soon. Is that correct?

As you approach this milestone, you become eligible for Medicare. Our Certified Medicare Specialist will contact you in the next few days to provide detailed information, including coverage options that will complement Medicare.

Would mornings or afternoons be better for you?

Great! Do you have coverage through work? "But once you turn 65 you will be enrolling in Medicare right?"

Great! You understand that this call is regarding your Medicare options and the Medicare specialist will call you back to provide all the details and answer any questions you may have.

Do you have any questions for me before we end this call?

Thank you and Goodbye!